

## Message Text

LIMITED OFFICIAL USE

PAGE 01 KHARTO 02405 131230Z

44

ACTION MC-02

INFO OCT-01 AF-08 ISO-00 PM-04 DODE-00 EB-07 NRC-05

NSAE-00 USIA-06 TRSE-00 ERDA-05 CIAE-00 COME-00 SY-05

INR-07 /050 W

----- 114430

R 131128Z AUG 76

FM AMEMBASSY KHARTOUM

TO SECSTATE WASHDC 2368

LIMITED OFFICIAL USE KHARTOUM 2405

FOR PM/MC AND AF/E

E.O. 11652: N/A

TAGS: MASS, SU

SUBJECT: GOS INTEREST IN M-16 RIFLES AND .45 AUTOMATIC  
SIDE ARMS

1. EMBASSY HAS BEEN INFORMED BY CYRIL F. TELLIER THAT HE HAS BEEN HOLDING DISCUSSIONS WITH SUDAN MINISTRY DEFENSE REGARDING PURCHASE M-16 RIFLES AND .45 AUTOMATIC SIDE ARMS, PLUS AMMUNITION. TELLIER'S CARD REFERS TO HIM AS AN "ENTREPRENEUR" AND HE DOES BUSINESS AS (A) AMERICAN-AFRICAN ENTERPRISES, P.O. BOX G, ROCKFALL, CONN 06481 AND (B) AMERICAN-ARAB ENTERPRISES, 40 AIMES DRIVE, WEST HAVEN, CONN 06516. PHONE NUMBER FOR BOTH IS (203)933-8800. HE CLAIMS TO BE AN AGENT FOR COLT AND WINCHESTER. ACCORDING TO TELLIER, GOS WISHES TO BUY 15,000 M-16 RIFLES AND 50,000 .45 AUTOMATIC SIDE ARMS, PLUS AMMUNITION. HE SAID DEAL IS WORTH \$10 MILLION AND THAT GOS CLAIMS TO HAVE MONEY TO PAY FOR THE WEAPONS.

2. AT FIRST TELLIER CLAIMED TO HAVE "PERMISSION" FROM USG, BUT UPON QUESTIONING HE ADMITTED HE HAD NOT OBTAINED NECESSARY AUTHORIZATION FROM PM/MC. NEVERTHELESS, HE SAID COLT INDUSTRIES HAD TOLD HIM THEY HAD RECEIVED INFORMAL  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 KHARTO 02405 131230Z

APPROVAL FROM UNNAMED SOURCES IN PENTAGON.

3. TELLIER WILL BE HERE SEVERAL MORE DAYS, DURING WHICH HE HOPES TO OBTAIN SUDANESE AGREEMENT TO BUY M-16S AND .45S. HE IS ALSO FOLLOWING UP ON WIDE VARIETY OTHER BUSINESS PROSPECTS. HE WILL BE CALLING AGAIN ON EMBASSY TO INFORM US OF WHERE ARMS SALES MATTERS STAND AND HE REQUESTED EMBASSY TO INFORM WASHINGTON OF HIS ACTIVITIES HERE. HE WOULD ALSO LIKE TO KNOW WHETHER IT IS LIKELY HE WILL HAVE ANY DIFFICULTY IN OBTAINING NECESSARY USG CLEARANCES TO MAKE PROPOSED SALE.

4. COMMENT: WE DO NOT DOUBT THAT SUDAN DEFENSE MINISTRY WOULD LIKE TO HAVE M-16 RIFLES AND .45 SIDE ARMS, PERHAPS FOR NATIONAL GUARD WHICH IS TO BE FORMED SOON. TELLIER IS CLASSIC WHEELER-DEALER, EVEN BY HIS OWN ADMISSION. WOULD BE HELPFUL IF COLT AND WINCHESTER COULD CONFIRM HE IS THEIR AGENT AND, IF SO, WHETHER HE HAS EXCLUSIVE RIGHTS IN SUDAN. FYI, HE APPARENTLY DISCUSSED HIS VISIT HERE WITH MARY MANLEY AT DEPT OF COMMERCE. END FYI. IF HE IS SUCCESSFUL IN MAKING SALE, WE WOULD ANTICIPATE THAT OTHER US ARMS SALESMEN WILL HEAR ABOUT IT AND BEGIN TO VISIT KHARTOUM IN EFFORT TO MAKE OTHER ARMS SALES HERE. WOULD APPRECIATE DEPT'S COMMENT ON WHETHER IT FORESEES ANY DIFFICULTIES IN GRANTING EXPORT LICENSES TO US FIRMS TO SELL M-16 RIFLES OR .45 SIDE ARMS TO SUDAN.  
BOGOSIAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** GOVERNMENT PROCUREMENT, SMALL ARMS, SALES, EXPORT CONTROLS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 13 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976KHARTO02405  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760311-1352  
**From:** KHARTOUM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760856/aaaabwss.tel  
**Line Count:** 87  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION MC  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 02 JUL 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <02 JUL 2004 by CunninFX>; APPROVED <06 JUL 2004 by GolinoFR>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GOS INTEREST IN M-16 RIFLES AND .45 AUTOMATIC SIDE ARMS  
**TAGS:** MASS, SU  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006